CONTRACTS PROCEDURE RULES

Chief Officer - Financial Services

Part 4(h)
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Contracts Procedure Rules

These Contracts Procedure Rules (**CPRs**) set out the key responsibilities and actions that Council staff must follow when undertaking procurements.

They support staff to meet legislative requirements, and to meet the Council's ambitions for procurement, the Council's procurement strategy, and related policies and procedures. They support staff to deliver effective procurement.

A full range of procurement templates and toolkits is also available on Insite in the Procurement and Category Management Toolkit which Council staff can access. These include the key documents referred to in these CPRs, such as the Procurement Plan. Residents, businesses and other partners can request copies of the documents from PACS.Administration@leeds.gov.uk

There are separate CPRs in place to govern procurements that are carried out by maintained schools.

CPRs <u>are a legal requirement</u> and constitute standing orders for the purpose of Section 135 of the Local Government Act 1972.

Non-compliance with CPRs, public procurement rules, Financial Regulations or UK legal requirements can have serious consequences for the Council. Following the CPRs allows the Council to comply with both procurement and data transparency legislation and Officers should be aware that any non-compliance may result in disciplinary action by the relevant Director.

1. Compliance

- 1.1. Every procurement undertaken by or on behalf of the Council and every contract entered into by the Council will comply with:
 - 1.1.1. The PCRs (see CPR 10) and all relevant guidance and statutory provisions;
 - 1.1.2. These CPRs, and the Council's Financial Regulations.
 - 1.1.3. The Council's strategic objectives and policies including the Procurement Strategy can be found on Insite.

- 1.1.4. The Council's Constitution including Part 2 (Articles), Part 3 (Responsibility for Function), Part 4 (Rules of Procedure), particularly the Executive and Decision Making Procedure Rules and Part 5 (Codes and Protocols).
- 1.2. These CPRs will apply to all procurements except Exempt Contracts. In respect to Exempt Contracts covered by limbs (b) (d) (e) (f) and (g) the relevant Director's obligation to demonstrate Best Value shall include due consideration of CPRs 3.1.1, 3.1.9, 3.1.13, 3.1.15, 12 and 14.
- 1.3. In very exceptional circumstances the relevant Director may waive the following rules using the process set out in CPR 27
 - CPR 3.1.16 Requirement to use the Council's standard tender documents
 - CPR 3.1.23 Procurements not to be undertaken by Consultants
 - CPR 8.1 and 8.2 Competition for Intermediate Value Procurements
 - CPR 9.1 and 9.2 Competition for High Value Procurements
 - CPR 15.2 (c) Tender evaluation

Prior to submitting a report to the relevant Director asking them to take a decision to waive these CPRs the Authorised Officer must submit the proposed report to PACS for comment via the relevant Category Manager (details of which can be found in the Planning a Procurement Toolkit on Insite). Guidance on drafting a report when seeking a waiver can be found on Insite.

1.4. The term 'procurement' in these CPRs includes any arrangement whereby a new, replacement, amended or extended contract for the supply of goods, works or services is to be put in place. This includes circumstances where more than one provider is invited to tender and also where goods, works or services are procured through a negotiation with a single provider. This includes the award of concessions (a concession contract is the grant by the Council of the right to exploit something that the Council owns or controls. The Council will receive some form of benefit and the person who is granted the concession will exploit the opportunity at their own risk). Grant funding arrangements should be considered carefully to decide whether they are in fact a procurement for the purpose of these CPRs¹. A genuine grant funding arrangement is not a procurement. However, officers should consider whether the purpose that the grant is being provided for could be achieved through a procurement. Where a grant is being provided it must also be assessed against

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¹ Where it is clear a specification can be prepared for a good or service a procurement should be utilised. If it is a "genuine" grant, then consideration should be given to a competitive grant process rather than a direct grant. Guidance on this matter is available on the national audit office website: <u>Successful commissioning toolkit Sourcing providers - National Audit Office (NAO)</u>.

the provisions of the Subsidy Control Act 2022 so as to ensure that no unlawful subsidy is provided.

- 1.5. The following are not procurements for the purposes of these CPRs:
 - 1.5.1. use of an ISP (except where the ISP is invited to submit a tender along with other providers);
 - 1.5.2. provided that the PCRs do not apply, a joint or shared services arrangement (co-operation agreement) with another public body;
 - 1.5.3. an arrangement with a statutory body (e.g. the police) to provide a service that only the statutory body can legally provide; and
 - 1.5.4. a contract or other arrangement with a company that is controlled by the Council (whether wholly or jointly with another public body)².
- 1.6. In circumstances where a Contract includes a mixture of in-scope Health Care Services and out-of-scope goods or services, the Council may only use the PSR to arrange those services when both of the following requirements are satisfied:
 - 1.6.1. the main subject-matter of the Contract is in-scope Health Care Services; and
 - 1.6.2. the Council is of the view that the other goods or services could not reasonably be supplied under a separate Contract.

2. Responsibilities of Directors

- 2.1. The relevant Director³ will work via consultation with the appropriate Category Manager within PACS to identify the anticipated procurement activity and spend in their service area which shall be kept up to date and reviewed periodically (minimum of once every 12 months).
- 2.2. All Directors will be responsible for ensuring compliance with these CPRs by their Authorised Officers.
- 2.3. All Authorised Officers must be registered on the Council's E-tendering System.

² For example, a company that is wholly owned by the Council where more than 80% of its activities are carried out on behalf of the Council (e.g. Civic Enterprise Leeds).

³ Directors are responsible for the categories of spend that sit within their directorate. Where a category of spend is shared across directorates the relevant Director will work with PACS in order to identify the level of spend undertaken by the relevant directorate.

- 2.4. All Directors will ensure that contracts for which they are responsible are monitored and managed appropriately.
- 2.5. Directors will report all breaches of these CPRs of which they become aware, and lessons learned to PACS by emailing ProcurementandFinance@leeds.gov.uk.
- 2.6. Directors must ensure that the Chief Officer Financial Services is provided with all the information that is required to allow them to comply with their duties including those relating to publishing information, notices and statistical returns. This information must be provided by sending an email to ProcurementandFinance@leeds.gov.uk.
- 2.7. Where a Director is responsible for the procurement of a Contract that may be used by more than one directorate they must ensure that the other directorates are consulted and that the Chief Officer Financial Services is provided with all the information⁴ that they require by sending an email to ProcurementandFinance@leeds.gov.uk to comply with their responsibilities at CPR 4.

3. Responsibilities of Authorised Officers

- 3.1. Authorised Officers will ensure that each procurement for which they have responsibility complies with the following requirements and will record such compliance:
 - 3.1.1. The proposed procurement expenditure must be
 - 3.1.1.1. contained within the service areas 12 month anticipated spend plan; and
 - 3.1.1.2. contained within an approved budget or a budget secured prior to the commencement of the procurement and in accordance with the Financial Regulations;
 - 3.1.2. All procurement activity must be undertaken by suitably skilled and experienced staff. Prior to undertaking any procurement activity you should consider seeking advice and assistance from PACS in relation to the procurement process to follow and the outcomes required;
 - 3.1.3. Authorised Officers will consult with all relevant stakeholders, including Members, prospective providers, the trade unions if TUPE may apply (in accordance with the TUPE protocol) and service users, to identify the needs and outcomes to be achieved and assess all options for meeting those needs and achieving the outcomes. A recommended template (the

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⁴ including total potential value

- community engagement plan on Insite) is available from PACS and the intranet, along with supporting toolkits;
- 3.1.4. If there is an ISP who can provide the service, the Authorised Officer will consult with and use such provider. A list of all available ISPs is available on Insite (as part of the Buying Goods and Services Toolkit - Using internal and contracted suppliers) and the Council's Financial Management System (FMS) which should always be checked by the Authorised Officer prior to undertaking any procurement activity to see if there is an ISP available. This is also a requirement before the Authorised Officer places an order via any feeder system (such as Civica) to ensure that use of the ISP is always considered. If the Authorised Officer believes that the ISP should not be used they will seek to agree this with the Director of the relevant ISP. If agreement cannot be reached the matter will be referred to the Director of the procuring directorate who will take the final decision on this matter in conjunction with the Director of Resources. Any decision to procure an external provider rather than use an ISP must be recorded in writing, along with the reasons for the decision and sent to PACS for monitoring purposes via ProcurementandFinance@leeds.gov.uk;
- 3.1.5. If there is no ISP that is able to provide the service, or a decision has been taken to use a provider instead of (or as well as if the ISP has insufficient capacity) the ISP in accordance with CPR 3.1.4, Authorised Officers will consider whether their requirements are subject to existing contractual arrangements⁵ and will use such arrangements if so. A list of all available existing contractual arrangements is available on FMS and the Authorised Officer should always check FMS prior to undertaking any procurement activity to see if there is an existing provider arrangement available. This is also a requirement before the Authorised Officer places an order via any feeder system (such as Civica) to ensure that use of the existing provider arrangement is always considered. If the Authorised Officer has justifiable reasons to believe that the existing contract should not be used and the contract clearly states that the Council does not have to purchase the goods, works or services from the existing provider (such as with a framework agreement), they may do so provided approval has been sought from the relevant Director. Any decision not to use an existing provider must be recorded as an Administrative Decision by the relevant Director, along with the reasons for the decision and sent to PACS for monitoring purposes via ProcurementandFinance@leeds.gov.uk;
- 3.1.6. For the avoidance of doubt, the Council is a party to the YORhub suite of framework agreements and therefore, where any procurement contains, or is likely to contain, a construction, civil engineering or professional services component the Authorised Officer should use the

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⁵ Note that these include Third Party Framework Agreements which have been checked and approved by PACS in addition to agreements that have been entered into by the Council.

YORhub suite of framework agreements. Should the Authorised Officer not wish to use these framework agreements they must consult with PACS prior to the procurement exercise commencing and a record of the reasons not to use the YORhub suite of framework agreements shall be kept on file.

- 3.1.7. The Delegated Decision to undertake a procurement (including a decision on what is being procured, the procurement route, the programme, the scope and the budget), whether it is a Key, Significant Operational or Administrative Decision (See Article 13 of the Council's Constitution) will be taken at the point that the procurement route is chosen and, subject to any project specific issues, this will normally be the main decision that all subsequent procurement decisions flow from⁶. Refer to the Assurance Guide on Insite for further detail and advice. The Authorised Officer must also check compliance with the Financial Regulations if the procurement includes capital expenditure. The Authorised Officer will recommend which kind of Delegated Decision is required. Unless expressly provided for in the original decision, a decision to place a call-off under a framework agreement will not be treated as consequential upon the decision to enter into the framework agreement. A Delegated Decision based on the value (estimated if necessary) and impact of the procurement will be taken both at the point that a procurement route for a framework agreement is chosen and for each call-off (or linked bundle of call-offs). CPR 21 sets out the decision making rules for contract extensions⁷;
- 3.1.8. The Authorised Officer will consider the matters set out under the headings "Social value and Foundation Living wage", "Commercial opportunities and innovation" and "Strategic supplier engagement and contract management" at section 4 and appendix 2 and 3 of the Procurement Strategy throughout the life of the procurement and in accordance with all applicable legislation. In particular, the Authorised Officer must look to incorporate social value (in particular employment, education and the environment) into all contracts regardless of value and:
 - (i) allocate a minimum of 10% of the evaluation criteria to Social Value when procuring a contract;
 - (ii) of that 10% (or whatever percentage has been chosen) allocate a minimum 5% to the quantity of benefits suppliers commit to delivering and 5% to the description and/or evidence they are able to provide regarding how they will deliver that commitment. For quantitative - the bidder with the highest value gets 5% and all other

⁶ Note that the decision making rules in the Constitution including article 13 still apply.

⁷ Officers are reminded that decisions may be sub-delegated as long as this is done in accordance with the Council's Constitution.

bidders are scored relative to highest bidder and for qualitative each bidder is scored based on their submissions.

More detailed information can be found in the 'Social Value Guidelines for Leeds City Council Commissioners' on Insite. The Authorised Officer shall record how these matters have been considered and where relevant set out clearly why social value cannot be incorporated into a contract in the authority to procure report;

- 3.1.9. For all procurements Authorised Officers will establish a written specification for the procurement required and (where competition is involved) evaluation criteria (price/quality split) and methodology which must be formally approved by the relevant Director as part of a Delegated Decision. Refer to the evaluation guidance on Insite for further information. Templates are also available from PACS and via Insite;
- 3.1.10. The Authorised Officer will draft the description of the goods, works or services to be purchased in the contract advertisement notice with the assistance of PACS if required;
- 3.1.11. The Authorised Officer will consult and seek advice from PACS prior to beginning a procurement in each of the following cases:
 - 3.1.11.1 if the TUPE may apply; or
 - 3.1.11.2 the value is or may exceed £100,000; or
 - 3.1.11.3 the procurement is a Midscale or Complex Project; or
 - 3.1.11.4 the procurement involves the use of the competitive dialogue, competitive dialogue with negotiation, negotiation without publication of a notice, a dynamic purchasing system or innovation partnership procedures each as described in the PCRs:
- 3.1.12. Where any procurement contains, or is likely to contain, any Integrated Digital Service (IDS) component the Authorised Officer must gain approval from the Digital and Information Service prior to the commencement of the procurement to agree the written specification and before contract award to ensure that appropriate skilled resource is engaged and that the proposed contract is fit for purpose from an IDS perspective. For the avoidance of doubt, this includes those procurements where the IDS element is consequential to the primary objective of the procurement and whether those elements are to be incorporated into the Council's IDS Infrastructure or operated by an external provider;

- 3.1.13. Where the procurement relates to the purchase of desirable/valuable goods which are to be stored on the Council's premises, the Authorised Officer must inform Internal Audit to enable the stock management and security arrangements to be considered before any contract is awarded.
- 3.1.14. High value (over £100,000), Midscale and Complex Projects must use a Procurement Plan (which can cover one or more procurements). The Authorised Officer will register the procurement through the Project Registration Process. All other procurements must be planned and approved in advance in accordance with CPR 3.1.7;
- 3.1.15. The Authorised Officer will register all prospective procurements (as defined at CPR 1.4 and therefore including contracts that will be negotiated with a single provider) that have a value of £10,000 or more on the Council's E-tendering System. Once registered the Authorised Officer will conduct the procurement process via the Council's E-tendering System only, in accordance with the requirements of these CPRs;
- 3.1.16. Subject to CPR 12, Authorised Officers will use parts 1 to 3 of the Council's standard tender documents for all procurements above £100,000, and the simplified tender documents (e.g. short form terms and conditions) for procurements below £100,000. Any decision to waive this rule by a Director will be in accordance with CPR 27. Authorised Officers should not underestimate the time required to prepare the tender documents. Quality time spent on preparation will result in a better contract and achievable outcomes. Authorised Officers are encouraged to review the tender documentation at the earliest opportunity, seeking advice and assistance from PACS where necessary;
- 3.1.17. Authorised Officers must consider any guidance issued by PACS in relation to the management of contracts but as a minimum must do the following:
 - (i) add and complete the Contract Management Module in YORTender to all tenders registered on YORTender; and in addition
 - (ii) for all contracts above £100,000 completion of a Contract Management Plan (though it is permissible for a single Contract Management Plan to cover more than one contract)⁸;

⁸ Effective contract management is essential to meet project deadlines, save taxpayers' money and strive for more sustainable procurement. Monitoring and sharing project progress through consistent contract documentation management is integral to achieving contract outcomes. The larger and more complex the project, the greater the need for rigorous contract management.

- 3.1.18. The Authorised Officer will make Tender Documents available to tenderers in a suitable electronic format (usually Portable Document Format (PDF)) unless there are exceptional circumstances where the use of electronic documents is not appropriate. PDF format may not be suitable for documents requiring completion or signature;
- 3.1.19. The Authorised Officer will consider all aspects of the tender and contract lifecycle with reference to the procurement strategy. When calculating the price of any goods (including software) the Authorised Officer will ensure that a genuine estimate of the maintenance costs is included within the overall contract price;
- 3.1.20. The Authorised Officer will apply Procurement Checklists to all procurements and a gateway review process (contact PACS) to all Midscale and Complex Projects⁹. This process must be applied at key stages of the procurement process in conjunction with PACS and in line with the Procurement Plan;
- 3.1.21. All decisions relating to the procurement must have due regard to the Assurance Guide (with the exception of sections 11 (data management) and 13 (statistical returns) which are compulsory);
- 3.1.22. The Authorised Officer must consider whether proposed procurements, irrespective of their total value, might be of interest to potential Contractors located outside of the UK. A written record should be kept of the decision and the reasons for it. If it is considered that there may be overseas interest a sufficiently accessible advertisement must be published on Find a Tender and the Council's E-tendering System. Generally, the greater the interest of the procurement to potential providers from outside the UK, the wider the coverage of the advertisement should be. Advice must be sought from PACS if there is any doubt about the application of this CPR;
- 3.1.23. The Authorised Officer will ensure that procurements are not conducted by Consultants. Any decision to waive this rule by a Director will be in accordance with CPR 27; and
- 3.1.24. Subject to CPR 17.2, the Authorised Officer will ensure that no post tender submission negotiation takes place if the PCRs apply. In other cases, post tender negotiations are permissible if the tender documentation states that it may take place. Any decision to undertake such negotiations must be recorded in writing, along with the reasons for the decision and a copy kept on file for audit purposes.

⁹ As defined by the Project Registration Process.

- 3.2. Where the procurement of any value is fully funded by a third party (for example a developer or funder), if that third party so requests, the name(s) of one or more providers may be added to the tender list or be the only providers invited provided that the PCRs are not contravened. PACS must be notified and advice sought by sending an email to ProcurementandFinance@leeds.gov.uk if this CPR 3.2 applies.
- 3.3. The Authorised Officer will be responsible for ensuring that a fair, transparent, and non-discriminatory process is followed during the procurement, and when entering into the contract.
- 3.4. The Authorised Officer will provide the evaluation results (tenderers score(s) and winning tenderers score(s)) to unsuccessful tenderers and will offer to provide further written feedback. Requests for a de-brief will be considered on a case by case basis. This will be in addition to any formal processes required by the PCRs. PACS will attend or contribute to this process if requested to do so by the Authorised Officer.
- 3.5. Prior to taking the decision to commence a procurement in line with CPR 3.1.7 the Authorised Officer will complete an equality impact assessment and part 1 of a data protection impact assessment which is a screening exercise to determine whether the UK Data Protection Legislation applies to the contract you are wanting to procure. If indicated by the screening exercise a full data protection impact assessment must also be carried out in accordance with part 2 of the privacy impact assessment which will determine whether the winning bidder will be acting as a data processor or data controller. The Authorised Officer will carry out the assessments, keep a written record of the assessments on file and take action in line with the assessments throughout the process. Further details can be found on Insite.

4. Responsibilities of Chief Officer - Financial Services via PACS

- 4.1. All responsibilities of the Chief Officer Financial Services under these CPRs will be undertaken by PACS unless the rules specifically state otherwise.
- 4.2. At the beginning of each financial year and quarterly thereafter, PACS will publish a procurement pipeline on Data Mill North listing the contracts for services and supplies which the Council expects to procure over a 24 month rolling period as defined within the scope of the National Procurement Policy Statement, based on information supplied by each relevant Director.
- 4.3. PACS will be responsible for publication on behalf of the Council of all Find a Tender contract advertisement, award and other notices and statistical returns required by the PCRs. Information kept by PACS on procurements undertaken will be published on the Council's E-tendering System and Contracts Finder, including specifications, contract terms and contract expenditure (tender documents and award notices will be published).

- 4.4. PACS will maintain a contracts register indicating when contracts will expire and procurements are programmed to be undertaken, and a supplier information database, based on the information provided by Authorised Officers.
- 4.5. PACS will provide procurement support and advice on the application of these CPRs in relation to all procurements covered by CPR 3.1.11 and 3.1.13 as a minimum together with all other procurements which the relevant Director requests and will manage the administration of the Council's E-tendering System.
- 4.6. PACS will issue details of procurements where TUPE may apply to Council employees or former Council employees (to the extent that this information has been provided by directorates) to trade unions via the JCC along with any TUPE related information based on work carried out and information provided under CPRs 3.1.3 and 3.1.11.
- 4.7. PACS will maintain a record of decisions to waive these CPRs.
- 4.8. PACS will review these CPRs and the Council's procurement processes annually in consultation with Directors.

5. Joint Procurement

- 5.1. Any joint procurement for the benefit of the Council together with one or more public bodies will be formally approved by the relevant Director as a Delegated Decision before the procurement commences.
- 5.2. Where the Council conducts the procurement on behalf of itself and one or more other public bodies these CPRs will apply and the Authorised Officer must ensure the other public bodies that are to be included in that arrangement are listed in the Find a Tender notice or advertisement and contract documents individually or as an identified class. The estimate of contract usage given must include the potential usage of that joint arrangement by those public bodies listed.
- 5.3. Where the Council is going to take part in a procurement that is conducted by another public body the procurement must be carried out in accordance with the procuring body's procurement rules and the PCRs, but the Authorised Officer will in any event comply with CPRs 3.1 to 3.3 (except for 3.1.14, 3.1.20 and 3.1.21).
- 5.4. The Council may enter into contracts on behalf of another local authority (or another public body such as a health authority when legal advisors have confirmed that it is lawful to do so) where:
 - 5.4.1.1. the relevant public body has given authority to do so; and

5.4.1.2. having taken legal advice, the relevant Director has granted approval to do so as part of a Delegated Decision.

6. Estimating the Contract Value

- 6.1. Contract values should be calculated by working out the annual price¹⁰ and multiplying it by the contract length (including any possible contract extensions) or where purchasing "one-off" goods or services the total contract value. In any event, contract values should be calculated in accordance with the PCRs with particular regard to the rules on aggregation. For consistency, these rules should be followed even when the PCRs are not applicable.
- 6.2. Authorised Officers will ensure that contract values for goods, works or services of a similar nature are not split and procured individually in an attempt to avoid the applicability of these CPRs, the PCRs or the Executive and Decision Making Procedure Rules (Part 4 of the constitution).
- 6.3. Where the value of a Contract cannot be estimated, it shall be deemed to be valued above the relevant threshold set out in CPR 10.4 to trigger compliance with the PCRs.

7. Below £25,000 - Low Value Procurement

- 7.1. Where no appropriate ISP, existing provider or Third Party Framework Agreement exists, competition (three written tenders) is required for procurements with an estimated value of below £25,000. The Authorised Officer must always consider whether the procurement would be of interest to local suppliers and/or third sector organisations and, if it would and there are sufficient numbers, at least 2 of the organisations invited to tender must be local suppliers and/or third sector organisations.
- 7.2. Where the relevant Director believes that it represents Best Value for the Council to make a direct appointment¹¹ or considers there is genuinely no competition such that only a particular organisation or provider can meet the Council's specific requirements (e.g. when commissioning a unique product or service) three written tenders as required by CPR 7.1 need not be obtained. However, before making any decision the Authorised Officer must consult with

¹¹ For the avoidance of doubt a "direct appointment" is awarding a contract without competition. When a direct appointment is made in a low value procurement a waiver of CPR 7.1 is not required. A Director may sub-delegate the authority to do this. The posts that have authority to award a contract (with or without competition) can be found in the Director's sub-delegation schemes'.

¹⁰ You should consider including a contingency in the authority to procure report for higher bids/reduced package of works/goods etc so that the decision maker is aware of the potential for such change. The contract award which follows authority to spend can then be considered as a direct consequence within the contingency.

PACS and the lack of competition must be formally evidenced and approved by the relevant Director before the contract is entered into. The proposed direct appointment must also be assessed against the provisions of the Subsidy Control Act so as to ensure that no unlawful subsidy is provided.

- 7.3. For the avoidance of doubt CPRs 3.1.8 and 3.5 apply. The Authorised Officer must consider the incorporation of social value into the contract (see 'Social Value Guidelines for Leeds City Council Commissioners' on Insite) and complete part 1 of a data protection impact assessment for all procurements undertaken in line with CPR 7.1 and 7.2.
- 7.4. CPR 3.1.15 applies where CPR 7.1 and 7.2 is used, all completed prospective procurements to be undertaken in accordance with CPR 7.1 and 7.2 valued at £10,000 or more must be registered on the Council's E-tendering System prior to the procurement process commencing and subsequently advertising the opportunity on Contracts Finder. Failure to publish on the Council's E-tendering System and Contracts Finder will lead to the Council being in breach of data transparency legislation. In addition, where the procurement exercise results in a decision to appoint a successful supplier a formal contract must be awarded regardless of value.
- 7.5. Regardless of the procurement method used, the Delegated Decision to undertake a procurement of this value will generally be an Administrative Decision unless the decision maker considers that it will have a significant impact. However, Officers should have regard to the Article 13 of the Council's constitution when deciding which kind of Delegated Decision applies.
- 7.6. For the avoidance of doubt, where the PSR is not being used to procure Contracts for Health Care Services below £25,000, CPR 7 will apply.

8. Between £25,000 and £100,000 - Intermediate Value Procurement

- 8.1. Where no appropriate ISP, existing provider or Third Party Framework Agreement exists, competition is required for procurements valued at or over £25,000 but at or below £100,000.
- 8.2. Where there are a sufficient number of providers, at least <u>three</u> written tenders will be invited. The Authorised Officer must always consider whether the procurement would be of interest to local suppliers and/or third sector organisations and, if it would and there are sufficient numbers, at least 2 of the organisations invited to tender must be local suppliers and/or third sector organisations. These tenders must (unless it is a requirement of a Third Party Framework Agreement that another portal must be used) be invited by publishing either an open or a restricted tendering opportunity (restricted meaning that only selected suppliers are invited to tender) on the Council's Etendering System portal or inviting tenders from suppliers using Construction Line (if applicable, please see the construction and housing category team for

- advice). Authorised Officers should consider CPR 1.1.3 when deciding which approach to take. For the avoidance of doubt the return of a single bid does not require the Authorised Officer to seek a waiver of this CPR.
- 8.3. Where the relevant Director considers there is genuinely no competition such that only a particular organisation or provider can meet the Council's specific requirements (e.g. when commissioning a unique product or service) a waiver of CPRs 8.1 and 8.2 need not be obtained. However, before making any decision the Authorised Officer must consult with PACS and the lack of competition must be formally evidenced in writing and approved by the relevant Director as part of a Delegated Decision before the contract is entered into. The proposed direct appointment must also be assessed against the provisions of the Subsidy Control Act so as to ensure that no unlawful subsidy is provided.
- 8.4. For the avoidance of doubt CPRs 3.1.8 and 3.5 apply. The Authorised Officer must consider the incorporation of social value into the contract (see Social Value Guidelines for Leeds City Council Commissioners on Insite) and complete part 1 of a data protection impact assessment for all procurements undertaken in line with CPR 8.1 and 8.2.
- 8.5. Regardless of the procurement method used, the Delegated Decision to undertake a procurement of this value will generally be an Administrative Decision unless the decision maker considers that it will have a significant impact. However, officers should have regard to the Council's Constitution when deciding which kind of Delegated Decision applies. Any decision to waive rules 8.1 and 8.2 by a Director will be a Significant Operational Decision in accordance with CPR 27.
- 8.6. Where an open advert is placed on the Council's E-tendering System portal the option to publish on Contracts Finder must be selected. Should the interface between the Council's E-tendering System and Contracts Finder be unavailable for any reason the Authorised Officer must still publish the opportunity on Contracts Finder which can be found here.
- 8.7. In accordance with CPR 3.1.15 all completed procurements undertaken (including by way of a waiver) must result in the award of a formal contract, the details of which must be published on the Council's E-tendering System and Contracts Finder. Failure to publish details of the award on the Council's E-tendering System and Contracts Finder will lead to the Council being in breach of data transparency legislation.
- 8.8. For the avoidance of doubt, where the PSR is not being used to procure Contracts for Health Care Services between £25,000 and £100,000, CPR 8 will apply.

9. Over £100,000 - High Value Procurements

- 9.1. Where no appropriate internal provider, existing provider or Third Party Framework Agreement exists, competition is required for procurements valued over £100,000.
- 9.2. Where there are sufficient numbers of providers at least four written tenders will be invited. The Authorised Officer must always consider whether the procurement would be of interest to local suppliers and/or third sector organisations and, if it would and there are sufficient numbers, at least 2 of the organisations invited to tender must be local suppliers and/or third sector organisations. Tenders must (unless it is a requirement of a Third Party Framework Agreement that another portal must be used) be invited by publishing either a restricted opportunity inviting a minimum of four tenders or, an open opportunity, on the Council's E-tendering System portal or inviting tenders from suppliers using Constructionline (if applicable, please see the construction and housing category team for advice). Authorised Officers should consider CPR 1.1.3 when deciding which approach to take. Authorised Officers should only procure through a restricted opportunity when they have sufficient knowledge of the market to enable them to take this view and shall record how that approach will achieve Best Value. For the avoidance of doubt the return of a single bid does not require the Authorised Officer to seek a waiver of this CPR.
- 9.3. CPRs 9.1 and 9.2 are subject to CPR 10.2. Where the estimated contract value reaches the relevant threshold set out in the PCRs, CPR 10 will also apply. This CPR 9.3 cannot be waived.
- 9.4. Any decision to waive rule 9.1 and 9.2 by the relevant Director will be in accordance with CPR 27.
- 9.5. Where the relevant Director considers there is genuinely no competition such that only a particular organisation or provider can meet the Council's specific requirements (e.g. when commissioning a piece of art) a waiver of CPRs 9.1 and 9.2 need not be obtained. However, before making any decision the Authorised Officer must consult with PACS and the lack of competition must be formally evidenced and approved by the relevant Director before the contract is entered into. The proposed direct appointment must also be assessed against the provisions of the Subsidy Control Act so as to ensure that no unlawful subsidy is provided.
- 9.6. For the avoidance of doubt CPRs 3.1.8 and 3.5 apply. The Authorised Officer must consider the incorporation of social value into the contract (see Social Value Guidelines for Leeds City Council Commissioners on Insite) and complete part 1 of a data protection impact assessment for all procurements undertaken in line with CPR 9.1 and 9.2.

- 9.7. The Delegated Decision to undertake a procurement of this value must be taken in accordance with the Council's Constitution particularly Article 13. At this level of spend it should be considered whether the decision is a Significant Operational or Key Decision.
- 9.8. If an open advert is placed on the Council's E-tendering System portal the option to publish on Contracts Finder must be selected. Should the interface between the Council's E-tendering System and Contracts Finder be unavailable for any reason the Authorised Officer must still publish the opportunity on Contracts Finder which can be found here.
- 9.9. In accordance with CPR 3.1.15 all completed procurements undertaken (including by way of a waiver) must result in the award of a formal contract, the details of which must be published on the Council's E-tendering System and Contracts Finder. Failure to publish details of the award on the Council's E-tendering System and Contracts Finder will lead to the Council being in breach of data transparency legislation.
 - 9.10. For the avoidance of doubt, where the PSR is not being used to procure Contracts for Health Care Services over £100,000, CPR 9 will apply.

10. Contracts that are subject to the Public Contracts Regulations

- 10.1. Where the estimated value of a Contract exceeds the relevant threshold, the Contract will be tendered in accordance with the PCRs and these CPRs. In all such circumstances appropriate advice must be sought from PACS.
- 10.2. Where the relevant Director in consultation with PACS agree that the negotiated procedure without publication of a contract notice applies there is no requirement to obtain a waiver of CPR 9.1 and 9.2. However, the grounds for using this procedure must be evidenced in the authority to procure report under CPR 3.1.7 above.
- 10.3. All Find a Tender contract notices must also be published on Contracts Finder.
- 10.4. The current thresholds (inclusive of VAT¹²) are:

Services £214,904

Goods £214,904

Works £5,372,609

Contracts for Social

¹² PPN 10/21 suggests, but is not prescriptive, that the default position for calculating VAT is to add an equal amount to the standard rate of VAT (currently 20%) to the contract estimation net amount. This would remove any problems of underestimating the contract value.

and other specific services £663,540.00

Works and services

concessions £5,372,609

The thresholds are updated every two years with the next update due on the 1 January 2026.

- 10.5. Officers should note that there are specific rules in the PCRs covering contracts for social and other specific services. These include certain health, social, educational and other services. Above the threshold set out in CPR 10.4 these services must be procured following the placement of a contract notice on Find a Tender, or prior information notice, and using a selection process that follows the principles of transparency and equal treatment which in particular covers the following:
 - 10.5.1. conditions for participation must be clear;
 - 10.5.2. time limits must be clear; and
 - 10.5.3. the award procedure must be clear.
- 10.6. Advice should always be sought from PACS to ascertain whether the service you are procuring needs to be advertised in accordance with the PCRs and how a procurement for these services should be run.
- 10.7. Officers conducting above threshold procurements of goods, works and services should note that they must consider dividing contracts into lots and justify any decision not to do so in either the procurement documents or the evaluation report. All procurement documents must be published at the time that the Find a Tender contract notice is published in accordance with the PCRs.

11. Pre-qualification

- 11.1. In all procurements with a value of £214,904 (inclusive of VAT) or more the Council will only enter into a contract with a contractor if it is satisfied as to the contractor's eligibility, financial standing and technical capacity and CPR 11.2 and 11.3 need to be followed when making this assessment.
- 11.2. A standard Selection Questionnaire is used to assess a tenderer's ability to perform the contract in question (selection criteria) and must not be used to assess how a contractor will perform the contract (award criteria).
- 11.3. A template Selection Questionnaire is available on Insite for use to determine the criteria under CPR 11.1.

- 11.4. In all procurements with a value of less than £213,477.00 (inclusive of VAT) Authorised Officers need to decide whether it is necessary to assess a supplier's eligibility, financial standing and technical capacity. If the Authorised Officer decides that this assessment is necessary it must be carried out in compliance with CPR 11.5 and 11.6.
- 11.5. Standard Selection Questionnaires are not allowed for procurements with a value of less than £214,904 (inclusive of VAT). Instead, suitability assessment questions must be included as part of the tender assessment.
- 11.6. A suitability assessment checklist table can be found on Insite for guidance.
- 11.7. Further guidance can be found at Appendix 2 of these CPRs in relation to Company Financial Health Checks and Profit Warnings. This guidance should be used if there are any financial concerns in relation to a potential contractor irrespective of contract value.

12. Invitation to Tender

- 12.1. The invitation to tender will include parts 1 to 3 of the tender documents completed in accordance with the template documents. Note that there are different tender documents for use on high value (over £100,000) and complex procurements (as assessed under PM Lite) and intermediate/low value procurements of £100,000 or less.
- 12.2. The Authorised Officer will ensure that tenders are invited and Contracts are entered into on the Council's terms and conditions, set out at part 3 of the tender documents. They will be included with, or referred to on, each purchase order or invitation to tender. Where this is not possible, because the Council's terms and conditions are not suitable or the relevant Director wishes to use a Third Party Framework Agreement, and other terms and conditions are proposed, those terms and conditions must be approved in writing by PACS Legal via proclegal@leeds.gov.uk before they can be accepted.
- 12.3. The above CPRs 12.1 and 12.2 will not apply to:
 - 12.3.1. Construction and/or engineering contracts where bespoke conditions based on accepted standard form contracts are used such as JCT or NEC for example (the headings in parts 1 and 2 of the tender documents must be considered but the documents themselves need not be used); and
 - 12.3.2. Third Party Framework Agreements that have been approved under clause 12.2 in the past.

- 12.4. Where tenders for works are required the Authorised Officer will liaise with PACS to determine the most appropriate standard form of building contract to use.
- 12.5. Procurements can only be abandoned and/or re-tendered for proper justifiable reasons e.g. receipt of non-compliant tenders so genuine competition cannot be obtained or funding is withdrawn, and such proposed action must be subject to a formal decision categorised in accordance with Article 13 of the Constitution by the relevant Director.

13. Pre-tender submission clarification

13.1. Prior to the tender submission deadline either the Council or a tenderer may seek to clarify any aspects of the issued tender documentation. Adequate time must be allowed for both the clarification question and the response. Both the clarification question and response must be in writing and recorded in a log. A minimum of 5 days must be allowed between the last clarification question or response issued by the Council and the tender submission date (although note that different timescales apply to procurements that are subject to the PCRs and have required the publication of a contract notice). Except for a very limited set of circumstances both the question (anonymised) and the response should be issued to everyone who has been invited to tender. PACS can advise any officer who requires some assistance in relation to this rule.

14. Submission, Receipt, Opening and Registration of Tenders

14.1. All tenders

- 14.1.1. Invitations to Tender for procurements that have a value of £10,000 or more must be transmitted electronically using the Council's E-tendering System; this includes mini competitions under Third Party Framework Agreements (subject to CPR 14.1.4 below). The use of the Council's E-tendering System is encouraged for all procurements.
- 14.1.2. E-mailed Tender Documents or tender submissions are not acceptable for procurements that have a value of £10,000 or more.
- 14.1.3. The design of the Tender Documents must be such that price documentation cannot be changed or substituted following submission of the Tender.
- 14.1.4. Procurements through framework agreements need not be advertised unless a mini-competition is required in which case they will be advertised and evaluated in accordance with the provisions of the framework agreement. However, once complete, details of the contract

- must be registered on the Council's E-tendering System by the Authorised Officer.
- 14.1.5. Subject to CPR 16 no Tender submissions, or Selection Questionnaires received after the specified date and time for their receipt can be considered by the Council unless the delay is caused by a Council error such as temporary failure of the Council's E-tendering System in which case written approval to accept the submission must be sought by the Authorised Officer from PACS. Approval shall only be given if it is reasonable to do so in all the circumstances.
- 14.1.6. Officers who have been involved in preparing Tender Documents for procurements that have a value of over £100,000 must not be involved in the opening and recording of tender submissions.
- 14.1.7. Tender submissions for procurements that have a value of over £100,000 will be opened by PACS. Tender submissions below this value may be opened by the relevant directorate. Any qualified tenders must be highlighted and brought to the attention of the relevant Category Manager immediately to ensure that such qualification can be appropriately dealt with as soon as possible.

14.2. Hard Copy Tendering

14.2.1. The Council's method of tendering is by electronic means. However, in very exceptional circumstances (e.g. large construction contracts where there are a large amount of drawings required or where a tenderer doesn't have the capacity to tender electronically such as small community contracts), the Authorised Officer may allow the tenderers to submit a Tender in paper format only after consultation with PACS has taken place. When conducting procurements under CPR 10 Authorised Officers must comply with Regulation 22 and 53 of the PCRs.

15. Tender Evaluation

15.1. Selection and award criteria must be distinguished and highlighted as part of the tender documentation¹³. The evaluation criteria will be predetermined and approved (as an administrative decision) by the relevant Director and disclosed to all tenderers through the Invitation to Tender documentation. The evaluation criteria should be disclosed along with weightings. In exceptional circumstances, where this is not possible, the evaluation criteria may be listed in order of importance. Published criteria may not be changed and will apply throughout all stages of a procurement. The evaluation criteria and methodology must be set in accordance with the PCRs (including an

¹³ A minimum 10% of the quality scores available should be allocated to social value where appropriate Part 4(h)

assessment of cost effectiveness such as lifecycle costing) and the principles set out in the tender evaluation guidance.

- 15.2 Where an established framework agreement (including a Third Party Framework Agreement) is being used, this must be evaluated in accordance with the framework agreement terms. In all other circumstances Authorised Officers must consider the evaluation criteria in the following order:
 - (a) When evaluating tenders on both price and quality the Authorised Officers must in the first instance look to evaluate tenders on a 'price – quality separated' approach unless the use of (b) to (d) below can be justified. This involves the first stage being a quality assessment which tenderers either pass or fail. Tenderers who pass are then assessed purely on price;
 - (b) In appropriate very limited circumstances (e.g. there is a set budget and the council is looking to obtain the best quality service available for its money) the evaluation criteria can be set at 100% quality;
 - (c) Use of the combined price/quality split approach. In such circumstances, the price element of evaluation will always be 40% or greater. Any decision to waive this rule by the relevant Director will be in accordance with CPR27 and must be justified in the circumstances; and
 - (d) Price only;

Where a departure from the "price-quality" separated approach is justified a record shall be kept on file and included in the approval report to the relevant Director under CPR 15.1 above who will ultimately be responsible for the evaluation criteria approach. For the avoidance of doubt justification for a departure from the "price-quality" separated approach will not require a waiver of this CPR 15.

- 15.3 All tender evaluation panel members must complete and sign a Declaration of Interest form which can be found on Insite in the Evaluations in Procurement toolkit. Should a panel member declare an interest it may not be appropriate to allow them to be involved in the evaluation/procurement process and the Authorised Officer (in consultation with the relevant Director) should consider this, taking into account all the individual circumstances of the case.
- 15.4 All contracts must be awarded on the basis of the offer which represents Best Value¹⁴ to the Council and in accordance with CPR 18.

16. Errors in Tender Submissions

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¹⁴ Note that this does not prohibit "price only" if a price only assessment will provide Best Value on that particular procurement.

- 16.1. Where a tenderer has made a genuine error they may be given an opportunity to correct that error prior to tender evaluation. If correction is permitted the tenderer must submit, supplement, clarify or complete the relevant information or documentation within a strict time limit that represents the minimum time that a tenderer needs to make the correction.
- 16.2. If a tender submission is incomplete or has specific documents missing and correction is permitted the tenderer must submit, supplement, clarify or complete the relevant information or documentation within a strict time limit that represents the minimum time that a tenderer needs to make the correction.
- 16.3. Other errors in tender submissions must be dealt with either by asking the tenderer to confirm that they will honour their tender submission despite the error or, if not, withdraw the tender from the procurement process.
- 16.4. If a tenderer uploads documents onto the Council's E-tendering System which cannot subsequently be opened by the Council when tenders are opened, the Authorised Officer should ask the tenderer to re-submit its documents to them in the minimum amount of time reasonably practicable and in a format that can be accessed by the Authorised Officer. This re-submission may be by email but an Authorised Officer's individual e-mail account should not be used for this purpose. All correspondence of this nature should be sent to a regularly monitored project, team or directorate mail box.
- 16.5. Tender Documents must clearly state how errors in tenders will be dealt with. Whichever process is followed it must be transparent and fair to all tenderers.
- 16.6. If a Contractor agrees to stand by an error which will cast doubt on its ability to perform the contract, or to the standard required, or may result in legal dispute, then authority should be granted by the relevant Director before a tender is accepted on this basis. A copy of the report and decision must be sent to PACS for monitoring purposes by emailing it to ProcurementandFinance@leeds.gov.uk.

17. Post Tender Clarification and Negotiation

- 17.1. Post tender submission the Council may ask tenderers to clarify any aspects of the submitted tender but only if it is genuinely unclear. If the submission is clear but wrong this is not clarification. If any amended or new documentation is submitted as part of a clarification response it must only clarify the original response and not contain any new information. Anything that is submitted and goes above and beyond clarification must be disregarded in the evaluation and a note made to that effect.
- 17.2. There are specific rules in the PCRs dealing with the negotiated procedure without publication of a notice, the competitive procedure with negotiation, the

competitive dialogue procedure, the innovation partnership procedure and the procurement of Social and Other Specific Services (as defined in the PCRs). Authorised Officers are expected to take advice from PACS when using these procedures. The Council may clarify, specify and fine tune final tenders and submissions that are received through the competitive dialogue procedure and (for this procedure only) can enter into negotiations with the best value tenderer to confirm financial commitments or other terms contained in the tender by finalising the terms of the contract, provided this does not have the effect of materially modifying essential aspects of the tender and does not distort competition or cause discrimination.

- 17.3. Officers must ensure that CPRs 17.1 and 17.2 are not used to permit either pre or post final tender submission negotiation. PACS should be contacted if there is any doubt as to whether something is clarification or negotiation.
- 17.4. Where procurements are conducted outside the PCRs, such as below threshold contracts, the Authorised Officer may seek authority to enter into negotiations if he/she considers that it is in the Council's interest to do so in which case the following rules will apply:
 - 17.4.1. following consultation with PACS, approval to enter into negotiations will be sought in writing from the relevant Director through a Delegated Decision;
 - 17.4.2. negotiations will be conducted on behalf of the Council by at least two appropriately trained Officers from the service directorate concerned. PACS will be invited to send a representative to the negotiation meetings. A full written record will be kept of the results of the negotiations;
 - 17.4.3. an amended tender following negotiations under this CPR 17 will not be accepted unless it can be shown that it provides Best Value to the Council.
 - 17.5 In all cases, where an additional uplift to a tendered price is sought due to a delay in accepting a bid of more than 90 days, a delegated decision must be obtained from the relevant Director following receipt of a report which details how this delayed acceptance has been handled to minimise additional costs, maintains value for money, highlights all negotiations undertaken and takes into consideration any procurement challenge risk to ensure a clear and transparent process is followed.

18. Awarding Contracts

18.1. A contract will only be awarded subject to the tender evaluation criteria. Where a tender is to be evaluated on price only the Contract must be awarded to the tenderer submitting the lowest price. Where a tender is to be evaluated on

- quality only the Contract must be awarded to the tenderer submitting the highest scoring tender.
- 18.2. Where a Contract is to be awarded on the basis of a combined price/quality evaluation and the lowest priced tender does not have the highest combined score, the Authorised Officer must report this fact to the officer who is taking the Delegated Decision¹⁵ to award the contract so that the decision maker can understand the amount we are paying for the increased quality received, and PACS must also be informed. This should be done by including a clear statement in the contract award decision report.
- 18.3. Where the winning Contractor has identified itself as being within the scope of IR35 Legislation, via completion of the "New Contract Supplier Declaration Form" in Appendix 2 Tender Schedule of the tender documentation, the Authorised Officer must check the Contractors employment status for tax on the HMRC website to determine whether the Contractor should be paid via the Council's payroll system or via the raising of an invoice on the Financial Management System¹⁶. Advice must be sought from the Taxation Manager if there is any doubt about the application of this CPR 18.3.
- 18.4. Contracts with a value above £100,000 will be executed in accordance with Article 14.5 of the Council's Constitution by officers with the requisite delegated authority to do so (e.g. officers within PACS with authority delegated from the City Solicitor).
- 18.5. Contracts with a value up to and including £100,000 which are based on the Council's standard terms and conditions, or on formally approved submitted terms and conditions, may be awarded and signed by an Officer with the requisite delegated authority to do so within the relevant service directorate.
- 18.6. The Delegated Decision to award a contract will be made in accordance with the Assurance Guide and the sub-delegation schemes that are in place. This report should give details of the reasons why tenders, if any, were disqualified and the reasons for the selection of Contractor(s). If the procurement is being carried out under CPR 10. Regulation 84 of the PCRs must be adhered to. Find guidance on the reports requirements on Insite.
- 18.7. The Council will only award a contract where it represents Best Value. Where the PCRs do not apply and a 2 stage process is adopted whereby the mechanism for the costs of completing stage 2 of the Contract aren't included in the costs of completing phase 1 of the Contract the relevant Director will be entitled to allow the same Contractor that completed stage 1 to continue with stage 2 without submitting stage 2 to another formal tendering exercise providing that a Delegated Decision is taken confirming that Value for Money

¹⁵ The posts that have authority to award a contract (with or without competition) can be found in the relevant Director's sub-delegation schemes'.

¹⁶ See appendix 1 to these CPRs which summarise the process to be followed by the Authorised Officer in these circumstances.

- will be achieved by following this route and the original tender documentation made it clear that the Council reserved the right to do this.
- 18.8. Once awarded, in order to ensure off contract spend is not incurred, the Authorised Officer in consultation with the relevant Category Team within PACS must advise commissioners within all relevant directorates as to which organisation the contract has been awarded to. Once advised by the Authorised Officer Commissioners must only place orders with the contracted organisation.
 - 18.9. Letters of Intent will only be used in very exceptional circumstances and following a Delegated Decision. Where the terms and conditions of Contract are not fully agreed no Contractor will be allowed to commence delivery of goods, works or services until a full risk assessment has been carried out by the Authorised Officer as to the possible implications to the Council of the Contractor being allowed to commence work before the Contract terms and conditions have been finalised. Advice must be sought from PACS prior to entering into a Letter of Intent.

19. Debriefing and Publishing

- 19.1. A Contract subject to the PCRs can only be awarded following a communication to all unsuccessful tenderers and a 10 day standstill period observed. Failure to comply can result in a legal challenge and the contract being set aside. PACS is responsible for issuing such communications on instruction from the relevant Director.
- 19.2. In all cases, the Authorised Officer responsible for each procurement will provide information and offer a de-briefing in accordance with CPR 3.4.
- 19.3. If following standstill/debrief the contract award is revised such that the original tenderer is no longer to be awarded the contract, any decision to award to a different bidder will only be made after consultation with PACS and such decision will be a Significant Operational Decision as a minimum and a new standstill/debrief must be undertaken.
- 19.4. The Authorised Officer must provide PACS with the details of the successful tenderer, tendered price and nature of the contract to allow PACS to carry out their obligations under CPR 4.3.

20. Contract Management

20.1. The relevant Director is responsible for ensuring that the Contract is managed appropriately (both internally and externally and including compliance with CPR 3.1.17) and to consider any guidance issued by PACS in relation to

contract management, including the guidance on Company Financial Health Checks and Profit Warnings found at Appendix 2 of these CPRs.

21. Contract Extension and Variations

Extensions

- 21.1. Once a Contract has expired it cannot be extended.
- 21.2. The decision to extend a Contract must be taken in sufficient time to enable the extension in accordance with the contract terms. Prior to seeking approval from the relevant Director to take up a contract extension the Authorised Officer must comply with the requirements of CPR 3 to establish whether the extension will deliver Best Value. This process must be recorded in writing.
- 21.3. Any Contract extension must be approved by and dealt with by the relevant Director. PACS must be consulted if the extension relates to a high value Contract (over £100,000). However, this is optional at the relevant Director discretion for other Contracts. The decision to extend a Contract which exceeds the threshold of a Key Decision may be treated as a direct consequence of the initial decision to procure provided it was in the contemplation of the decision maker at the time the initial decision to procure was taken. The decision to extend will therefore be a Significant Operational or Administrative Decision, depending on value and impact of the decision (refer to Article 13).
- 21.4. All extensions to any Council Contracts must be in writing and reported to PACS in order that the Council's E-tendering System can be updated. Extensions of a Contract that are categorised as "variations" under the Contract terms and conditions will be governed by rules 21.5 to 21.9 and CPR 21.1 and 21.2 will not apply.

Variations

- 21.5. Variations to capital project procurements will be dealt with in accordance with these CPRs and Rule 10 (Capital Expenditure) of the Council's Financial Regulations. Variations in relation to revenue Contracts will be dealt with in accordance with these CPRs and Rule 1 (Purchase and Payment for Goods and Services) of the Council's Financial Regulations.
- 21.6. All Contract variations must be carried out
 - 21.6.1. within the scope of the original Contract. Contract variations that materially affect or change the scope of the original Contract are not allowed; and
 - 21.6.2. following consideration as part of the procurement planning process.

- 21.7. All Contract variations must be in writing and signed by both the Council and the provider except where different provisions are made within the Contract documentation. The value of each variation must be assessed by the Authorised Officer and a Delegated Decision taken by the relevant Director. PACS must be consulted if: (i) the variation relates to a high value Contract (over £100,000) and involves a change to the terms and conditions of the Contract; or (ii) if there is any possibility that CPR 21.9 might apply. This is optional at the relevant Director's discretion for other Contracts.
- 21.8. Where appropriate (taking into account any change in contract value, contract term, range of services provided etc.) contract variations must be reported to PACS in order that the Council's E-tendering System can be updated.
- 21.9. Unless there are exceptional circumstances not to do so which have been agreed in consultation with PACS, for contracts below the thresholds set out at CPR 10.4, a new procurement is required in case of material change where one or more of the following conditions are met:
 - 21.9.1. The variation introduces conditions which, had they been part of the initial procurement exercise, would have allowed for the admission of other tenderers than those initially selected or for the acceptance of an offer other than that originally accepted or would have attracted additional participants in the procurement procedure;
 - 21.9.2. The variation increases the value of the contract or the framework agreement substantially in favour of the provider in a manner which was not provided for in the initial contract or framework agreement:
 - 21.9.3. The modification extends the scope of the contract or framework agreement considerably.
- 21.10. Where a Contract is above the financial thresholds set out in CPR 10.4 you must always consult with PACS if you are considering varying the Contract.

Transfer of Contracts - Novation and Assignment

21.11 Transfer, assignment and novation of contracts can only be carried out by PACS. The Authorised Officer should contact the relevant category manager in PACS in the first instance. Any decision to transfer, assign or novate a contract will be a Significant Operational Decision which can be published on a Delegated Decision Notice alone without the need for a supporting report as it is a "nil value" decision.

22. Termination of Contract

22.1. Any Contract will only be terminated early if, following consultation with PACS, this action is authorised by the relevant Director through a Delegated Decision,

which could be Key, Significant Operational or Administrative depending on the circumstances of termination. A copy of the report and decision for termination of any contract exceeding £100,000 in value at the time it was awarded must be sent to PACS for monitoring purposes by emailing ProcurementandFinance@leeds.gov.uk. All termination letters under this rule will be drafted and issued via PACS in conjunction with the Authorised Officer.

22.2. Any Contract which is subject to the PCRs cannot be terminated in a way that attempts to bypass the procurement rules.

23. Nominated and Named Sub-Contractors

23.1. If a sub-contractor or sub-consultant is to be nominated or named to a main Contractor, they must have been procured in accordance with these CPRs and the terms of the tender and appointment must be compatible with the main contract.

24. Consultants

Procurement of Consultants

24.1. Consultants who are individuals, but trade as their own businesses (personal service companies¹⁷), must not be engaged through a contract for services to cover any temporary or permanent posts.

Procurement by Consultants

- 24.2. A waiver of CPR 3.1.23 and a decision not to use an ISP under CPR 3.1.4 must be authorised as a Significant Operational Decision by the relevant Director before the Council uses consultants to act on its behalf in relation to any procurement. The report must set out why it is necessary to use consultants to manage the procurement. A copy of the report and the decision must be sent to PACS for monitoring purposes by emailing ProcurementandFinance@leeds.gov.uk.
- 24.3. The Authorised Officer will ensure that the consultants carry out any procurement in accordance with these CPRs, and that no conflict of interest arises. No consultant will make any decision on whether to award a Contract or to whom a Contract should be awarded.

25. Emergencies

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¹⁷ When procuring consultants who are personal service companies or self-employed individuals CPR 18.3 and Appendix 1 of these CPRs must be complied with.

- 25.1. In the case of emergencies that impact on a Contract or a procurement, the Authorised Officer should first and foremost consider the health and safety of individuals and take action accordingly. This may involve for example, engaging a contractor directly without following these CPRs to undertake the necessary steps to secure a building or prevent the ingress of water. The Council has in place a series of emergency procedures set out in the Emergencies Handbook which should be followed. At the first available opportunity the situation should be discussed with PACS and future actions agreed.
- 25.2. Subject to CPRs 3.1.4 and 3.1.5, where there is an urgent need to provide goods, works or services to meet statutory requirements which may otherwise result in a legal claim (e.g. housing disrepair) or out of hours emergencies (e.g. a water or gas leak), and where no commitment is given to any supplier beyond any single order placed from time to time, the Directorates may place individual orders up to a maximum of £25,000 with other selected suppliers from the relevant Directorate's approved supplier lists created by following the process set out in Appendix 3.

26. Record and Document Retention and Control

26.1. Authorised Officers are responsible for keeping documents and records relating to each procurement and updating the Council's E-tendering System and FMS in accordance with i) the Council's corporate document retention policy and ii) the requirements of the Assurance Guide.

27. Waiver of Contracts Procedure Rules

- 27.1. Waivers of the CPRs are only permitted in very exceptional circumstances and only the rules set out at CPR 1.3 can be waived. The Delegated Decision must clearly demonstrate the exceptionality of the circumstances and evidence that waiving the particular rule(s) represents value for money or is in the Council's/public's best interests. The relevant Director will take the Delegated Decision by completing a delegated decision notice following the receipt of a Waiver Report in the form set out in the Waiver Report Guidance on Insite which must include a completed Appendix 1.
- 27.2. The report of the relevant Director will set out the financial, legal, risk and equality implications of the waiver sought. The Authorised Officer will consult with PACS in accordance with CPR 1.3 via the relevant category team before any decision to waive these CPRs is taken. The Director should consider what sort of Delegated Decision is being taken. Any decision to procure that includes a waiver of the CPRs will be a Significant Operational decision as a minimum.
 - 27.3. A copy of the report and the delegated decision notice must be forwarded to PACS for monitoring purposes via ProcurementandFinance@leeds.gov.uk. The

rest of the CPRs will still apply to the procurement including the requirement to enter into a formal contract and if it has a value of £10,000 or more to register it on the Council's E-tendering System.

28. Contract Disputes and Claims

- 28.1. The Chief Officer Financial Services and the City Solicitor will be kept informed at all times of all contractual claims worth more than £100,000 whether by or against the Council.
- 28.2. Planning, relationship management, risk management and active contract management should be used to keep contract disputes to a minimum. The dispute resolution procedure set out in the Contract should be followed in the event of a contract dispute arising.
- 28.3. Further guidance on how to manage contract claims can be obtained from PACS.

29. Contract Exit

An Exit Plan, which can cover one or more Contracts, must be prepared for every Contract well in advance of contract expiry. It is recommended that this should be put in place at least 6 months in advance in order to allow for the approvals and pre-planning process and any re-procurement. A template exit plan is available on Insite.

30 Concessions

- 30.1 The CCRs apply to concessions with a value exceeding £5,372,609 and can be found here.
- 30.2 Officers should note that if the resulting contract would be a mix of services, works and a concession, the PCRs shall apply.
- 30.3 When letting concessions you must comply with the CCRs where they apply. If there is any inconsistency between the CPRs and the CCRs, the CCRs shall apply.31 **Heath Care Services Contracts**

The PSR came into force on 1 January 2024 and replaces the PCRs when procuring Health Care Services. The PSR does not apply to the procurement of goods or non-Health Care Services (unless as part of a mixed procurement and cannot reasonably be supplied under a separate Contract).

Definitions

- "Assurance Guide" means the Assurance Compliance and Governance Guide for Projects and Procurement;
- "Authorised Officer" means a person authorised by the relevant Director to act on their behalf which for the avoidance of doubt includes relevant budget holders within directorates;
- "Best Value" means the optimum combination of whole life costs, quality and benefits to meet the customer's requirement. Selecting tenders on this basis will meet the requirement to select the most economically advantageous tender under the PCRs;
- "Category" will include each category identified in the list published from time to time at appendix 2 of the Procurement Strategy;
- "CCR" means the Concession Contracts Regulations 2016;
- "Chief Officer Financial Services" means the Chief Officer Financial Services who is responsible for the procurement function on behalf of the Council and includes any Officer within PACS who carries out the functions of the Chief Officer Financial Services under these CPRs:
- "Constitution" the Council's constitution which is available on the internet and sets out the rules that the Council and all Council employees must follow;
- "Constructionline" a list of construction contractors that have been pre-approved by a UK government certification service. Constructionline can be accessed through the construction and housing category team;
- "Consultant" means a provider of professional services or expertise engaged to:
 - (a) provide expert analysis and advice which facilitates decision making or could potentially result in new business, funding or service transformation;
 - (b) provide a specific, one-off task or set of tasks; and
 - (c) perform a task involving skills or perspectives which would not normally be expected to reside within the Council.
- "Contract" means an agreement between the Council and any Contractor made by formal agreement or by issue of a letter of acceptance or official order for goods, works or services:
- "Contracts Finder" means a national website used to advertise public sector procurements;

- "Contract Management Module" means the dynamic form called "Contract Management" in YORtender. The module is available via the "KPIs and other forms" step in the tender checklist;
- "Contract Management Plan" means a practical plan for the contract period for a single contract or group of similar contracts which includes key responsibilities, milestone dates, escalation, communication and performance management arrangements. A template is available on Insite. The Contract Management Plan will be in such format as prescribed by PACS except where an alternative approach (having the same effect) forms part of external funding or joint procurement requirements;
- "Council" means Leeds City Council;
- "Council's E-tendering System" means the Council's provider and contract management system maintained by PACS;
- "CPR" means these Contracts Procedure Rules:
- "Delegated Decision" means a formal decision taken in accordance with the Council's Constitution and sub-delegation schemes. It is for the Officer seeking the Delegated Decision to decide which type of decision is required in accordance with the Constitution and the Assurance Guide;
- "Director" includes all those officers listed at Article 12.1 of the Constitution and any other Officer authorised by the Director through their sub-delegation scheme in relation to commissioning and procurement activity;
- "Emergency" means an urgent situation or crisis created as a result of a natural disaster (such as flooding or an earthquake) or tragedy (such as an explosion or plane crash):

"Exempt Contracts" are

- (a) employment contracts;
- (b) contracts relating solely to disposal or acquisition of an interest in land:
- (c) concessions relating to street traders and market stalls;
- (d) urgent special educational needs or social care contracts, provided that the relevant Director has (in consultation with PACS) determined and recorded through a written report and Delegated Decision notice that the exemption is in the Council's interests or necessary to meet its obligations under relevant legislation and demonstrates Best Value;

- (e) Contracts for Care and Support, including residential health and nursing care contracts, where:
 - (i) the Council has a duty to provide such services; or
 - (ii) the recipient of care has a personal choice or is entitled to a direct payment for such care

under sections 18 – 36, 75 and/or 76 of the Care Act 2014, section 117 of the Mental Health Act 1983, sections 57-58 of the Health and Social Care Act 2001, section 12A of the National Health Service Act 2006 and sections 17, 17A, 17B and 17ZA – ZI of the Children Act 1989, provided that the relevant Director has (in consultation with PACS) determined and recorded through a written report and Delegated Decision notice that it is in the Council's interests and demonstrates Best Value;

- (f) legal services contracts and arbitration services provided they fall within the exemptions set out in Regulation 10 of the PCRs;
- (g) goods (or component part thereof) bought for resale that are to be sold through a Council outlet (e.g. the Arium) for at least the sum paid to buy them, which do not aggregate to more than the threshold for goods set out at CPR 10.4 (or any single order above £25,000), and where no commitment is given to any supplier beyond any single order placed from time to time' 18 and
- (h) Contracts for Health Care Services (unless otherwise specified);

"Exit Plan" means the practical plan for dealing with the end of the Contract including milestone dates and handover activities. Its complexity and detail will depend on the nature of the procurement. A template is available on Insite;

"Find a Tender" means the UK e-notification service where notices for new procurements are required to be published;

"Formal Contract" means a contract in writing on terms that accord with the requirements of the CPRs;

"Health Care Services" means those services set out within Schedule 1 of the PSR:

¹⁸ When relaying on this exemption the Directorate must (a) ensure the goods are purchased on the Council's standard terms and conditions (where appropriate); (b) seek approval from PACS on what service(s) could be classed as 'an outlet'; and (c) provide PACS with an annual declaration (or equivalent) confirming that an internal review of expenditure made under the exemption has been undertaken and is satisfied the exemption has been complied with.

- "IR35 Legislation" means Chapter 10 Part 2 of the Income Tax (Earnings and Pensions Act) (ITEPA) 2003;
- "ISP" means Internal Service Provider (e.g. Leeds Building Services, Print Unit, etc.) The list of ISP's can be found on Insite;
- "Letter of Intent" means a letter setting out the parties' intentions to enter into a contract at a later date. However, the fact that the parties envisage that the letter is to be superseded by a more formal contract does not, of itself, prevent it from taking effect as a contract:
- "List of Forthcoming Key Decisions" means the list published on the Council's internet site showing proposed Key decisions 28 clear calendar days before they are taken:
- "Member(s)" means elected member(s) of the Council;
- "Midscale and Complex Projects" means a project that is allocated as such under the PM Lite project registration process;
- "Officer(s)" means employee(s) of the Council;
- "PACS" means Procurement and Commercial Services;
- "PCR" means the Public Contracts Regulations 2015;
- "PM Lite" means the Council's project management methodology as further described on Insite.
- "Procurement Checklist" see template available from PACS;
- "Procurement Plan" means practical planning of the procurement, or group of similar procurements, including approach, resourcing and timetable. This involves identifying major projects within each category of spend to be maintained by the relevant Director. It also provides a basis for information for the PACS to meet the Council's reporting obligations. The Procurement Plan will be in such format as prescribed by PACS except where an alternative approach (having the same effect) forms part of external funding or joint procurement requirements;
- "Procurement Strategy" means the Council's published Procurement Strategy setting out its ambition for procurement and confirming a category management and whole lifecycle approach to procurement;
- "Project Registration Process" means registering on the Project Register on Insite which then allocates the procurement to either a light touch process or the development of a more detailed project brief;
- "PSR" means The Health Care Services (Provider Selection Regime) Regulations 2023;

"Strategic Partner" means an organisation that the Council has a long term arrangement with for the provision of goods, works and / or services;

"Third Party Framework Agreement" means a framework agreement that has been set up by an organisation other than the Council - see CPR 12 for information on the use of these agreements;

"TUPE" means the Transfer of Undertakings (Protection of Employment) Regulations 2006;

"UK Data Protection Legislation" means all applicable legislation and regulatory requirements relevant to the Parties which are in force relating to the use of personal data and the privacy of electronic communications, including, without limitation, (i) any data protection legislation in force in the United Kingdom including the Data Protection Act 2018 or any legislation which replaces it, and (ii) Regulation (EU) 2016/679 of the European Parliament and of the Council of 27th April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data (General Data Protection Regulation) as it forms part of the law of England and Wales, Scotland and Northern Ireland by virtue of section 3 of the European Union (Withdrawal) Act 2018;

"Waiver Report" means a report of the relevant Director in the form of the Waiver Report set out at this template document; and

Appendix 1

Employment Status for Tax

1 to 4 below summarise the process Authorised Officers must follow where the winning Contractor has identified itself as an "in scope" organisation via the New Contract Supplier Declaration form in the tender documents:-

- 1) When a new supplier to the Council is selected creditor creation and payee classification forms should be completed by the Authorised Officer. This should be sent to BSC (central payments) with the new supplier request form, so a creditor can be set up on the system and the flag can be added to say inside or outside scope. If they are "in scope" and not to be paid via payroll complete a PSC002 form.
- 2) Where the supplier selected is an existing supplier, the supplier record should be checked to see if the declaration has already been done (i.e. whether the flag is already on their record saying inside or outside of the scope). If it isn't there, then again a declaration from should be completed and sent to BSC (central payments) so they can update the creditor record accordingly.
- 3) If they are to be paid by payroll, this should be sent to BSC (central payments) so a stop can be put on the creditor, and to BSC (payroll) with a PSC001 form so they can set the supplier up on SAP.
- 4) The Authorised Officer must notify the supplier of how we are going to pay them prior to them commencing the work.

Appendix 2

Guidance on Company Financial Health Checks and Profit Warnings

(a) Prior to entering into a contract

For high value procurements (above £214,904) commissioners must use the Selection Questionnaire (SQ) as part of the tender documents and require tenderers to provide information to determine whether a Contractor has adequate financial standing prior to any contract being awarded. In this regard:

- Annual Turnover should be at least 2 times larger than the annual estimated contract value (or where appropriate the maximum exposure the Council is prepared to accept).
- The net worth quoted on the latest year of the balance sheet should be positive.
- There should be technical/historical evidence that the organisation has successfully delivered projects of a similar scope and value to the advertised contract. In relation to this tenderers should be specifically asked about the actual price they bid for these contracts; what the final costs were and the reasons for any difference in the two sums.
- Credit safe check is carried out to obtain an independent credit rating of the Contractor (if rating is low then further analysis may be undertaken by the Commercial Team within PACS).

For procurements below the above threshold, any questions around financial viability must be proportionate to the contract value and it may be that financial information will only be required for such procurements in exceptional cases. Commissioners should consult with PACS to determine what may be proportionate on a case by case basis.

If the outcome of these checks is that there are **no financial issues** then the contract can be awarded to the successful bidder.

If the outcome of these checks is that, or any other information is received which suggests that there may be some **serious financial concerns** or even **medium financial concerns** due consideration should be given as to the appropriateness of awarding a contract to the relevant tenderer.

Commissioners should consult with PACS to determine the appropriate approach on a case by case basis.

Options may include:

- Not to award the contract to the relevant tenderer (and to either award to the runner-up or re-procure); or
- Award the contract to the relevant tenderer but put in place appropriate mitigation measures. These may include:

- Requiring performance or insolvency Bonds to secure payment if there is a default (a prudent approach being to require bonds for all contracts with a value of £10,000,000 or higher).
- Requiring a Parent Company Guarantee, personal guarantee or other guarantee from a party of sufficient financial standing.
- Requiring Collateral Warranties creating a direct link to sub-contractors, and consideration of the extent to which work is sub-contracted (can the contract be "rescued" by stepping into sub-contracting arrangements).
- Requiring appropriate insurances to be put in place, with the Council as a named party.
- Only paying for work satisfactorily completed on site.
- Only paying for off-site goods in exceptional circumstances and with arrangements in place to ensure that the Council owns the off-site goods it has paid for, and appropriately monitors such arrangements (including appropriate labelling and quantities).
- Enforcing Contract terms and monitoring to ensure that the main contractor pays subcontractors within 30 days (failure to pay sub-contractors on time can be a clear warning of financial distress).

In addition, the Council's suite of standard contracts and standard construction contract amendments (which include a number of mitigations to protect the Council in the instance of financial distress of a contractor) should be used other than in exceptional circumstances.

Commissioners should consult with PACS for advice as to the specific contractual protections that may be put in place, and to consider what the most appropriate approach to mitigating insolvency risk is for a particular contract, on a case by case basis.

(b) During the Contract Period

To mitigate against financial distress of a contractor during the contract period it is the responsibility of the relevant Director to ensure that the Contract is managed in line with CPR 20.1 above and to consider any guidance issued by PACS in relation to contract management plans, including the guidance on Company Financial Health Checks and Profit Warnings found within this Appendix 2.

If at any stage during the contract period there are serious concerns around high risk/high value contracts the individual contract managers should immediately consult with PACS.

Additional financial checks can be completed by PACS as and when issues become known or otherwise upon request.

In the event that there are found to be financial concerns over a contractor, contract managers should consult with PACS to consider appropriate mitigation strategies (including enforcing relevant contractual rights or increasing monitoring/making additional enquiries) and any other mitigation measures which may be appropriate to put in place (including those referred to in section (a), above).

(c) Reporting Procedures for Health Checks

"The Central Control of Due Diligence Arrangements" Audit Report published in November 2019 recommended that a standard reporting and audit system should be set up for all financial health checks (ref Appendix A, action 5 to the report).

To comply with this requirement the following actions will be introduced with immediate effect:

- All requests for financial health checks must be submitted by e-mail to procurementandfinance@leeds.gov.uk
- Following receipt of any request PACS Finance Team will:
 - Monitor the inbox,
 - Keep a record of all requested checks,
 - o Complete the company financial appraisal and due diligence,
 - o Keep all records for audit purposes,
 - Notify the person making the request of the results and any subsequent actions required.

This data-base will be maintained within PACS to capture all information highlighted by the financial health checks. In addition, Council Officers will also be able to update the data-base with supplier intelligence via the e-mail address above.

Appendix 3

NOTE: This is an emergency procedure only. Approved lists must only be used in the circumstances outlined in CPR 25.2 and cannot be used in the ordinary course of business. Should Officers identify any misuse of this process they must immediately report it to PACS and Internal Audit. Such misuse may result in disciplinary action by the relevant Directorate.

Contractor approved list process for use in emergencies

- Where a Directorate wishes to establish an approved list of contractors under CPR 25.2 the Authorised Officer will work with potential Contractor to establish their suitability to undertake work on behalf of the Council (including but not limited to discussing the services offered, relevant skills and experience and resources available).
- If a Contractor appears suitable, they will be issued a standard Selection Questionnaire
 or PAS91 for completion, to further assess their suitability to work with the Council.
 This will request various information from the Contractor including (but not limited to):
 - a) Full Company Details
 - b) Proof of Insurance Cover
 - c) Proof of SSIP membership (or equal/equivalent evidence of H&S competency)
 - d) Proof of Trade Membership/Accreditations (where relevant)
 - e) Details of Trade References
 - f) Agreement to the Council's Formal Contract
- 3. Contractor information would then be checked/verified including:
 - a) an online credit-check to affirm financial soundness
 - b) a basic online reputation sense check (to look for any press/reviews relating to the Contractor)
- 4. All Officers who are involved in evaluating the pre-qualification document will complete a Declaration of Interest Form as required under CPR 15.3.
- 5. If all checks are satisfactory the Contractor would be issued a formal contract for signature and asked to register on YORtender. The signed formal contract and confirmation of YORTender registration must be obtained by the Council before any orders are placed with the Contractor.
- 6. In order to ensure value for money the Council the Authorised Officer may:
 - (i) invite a minimum of three organisations on the list to submit a written quote (via email) who can meet the Authorised Officers requirements at the time the goods, works or services are needed and place the order with the Contractor submitting the cheapest quote; or
 - (ii) where Contractors prices have been provided in advance, choose the Contractor (or Contractors) from the list who can meet the Authorised Officers requirements at the time the goods, works or services are needed, and place the order with the Contractor(s) who are offering the lowest price; or
 - (iii) where value for money can be demonstrated by placing orders with contractor(s) who offer the same or cheaper rates than an existing contract/framework agreement.

The Authorised Officer may place individual orders up to a maximum of £25,000.

On-going Monitoring

- 7. Regular checks will be undertaken following the Contractor's approval to undertake works on behalf of the Council to ensure the information obtained through the approval process set out above remains valid and that orders continue to be placed only with suitable Contractors in line with CPR 25.2.
- 8. Annual reports will be prepared regarding the use of CPR 25.2 which shall contain, as a minimum, the previous year's spend) along with details of how Officers have sought to achieve value for money. A copy of the report and the delegated decision notice must be forwarded to PACS for monitoring purposes by emailing it to ProcurementandFinance@leeds.gov.uk.
- 9. Where any individual type of goods, works or services exceed 80% of the relevant threshold set out at CPR 10.4, a full procurement exercise will be undertaken to ensure compliance with the PCRs.